

Rob Roberts: Developer puts its stamp on KC mixed- use growth



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EPC Real Estate Group LLC

EPC Real Estate Group principals Terry O'Leary (from left), Mike McKeen and Steve Coon are pictured with the new logo for their company, previously known as ePartment Communities.

EPC Real Estate Group LLC continues to build on the success of its signature mixed-used project, The Village at Mission Farms in Overland Park.

Since completing that \$31 million apartment-over-retail project in 2010, EPC has launched two similar projects: 51 Main, a \$41 million project near the [Country Club Plaza](#); and The Village at Aspen Place, a \$48 million project in Flagstaff, Ariz. [VanTrust Real Estate LLC](#) was an equity partner on both projects.

In addition, EPC and VanTrust recently completed The Lodge at Highlands Village, a \$33 million apartment project in Overland Park, and EPC has begun developing two more apartment projects: the \$37 million Domain at Lenexa City Center and the \$32 million Mission 106. Hunt Midwest is partnering on Mission 106, which is in the Leawood portion of Mission Farms.

With a slew of successful projects to help it attract tenants, financial partners and public support, EPC now is preparing for a new expansion wave.

On Dec. 15, EPC won incentives for a \$40 million apartment-and-retail project, Avenue 80, in Overland Park. In partnership with Copaken Brooks, EPC also is preparing to develop Arterra 21, a \$24 million apartment-and-retail project at 2100 Wyandotte St. in Kansas City.

Another new project, Savannah West, is a \$36 million apartment project in the Northland. It will be next to Barrewoods, the first apartment project developed by EPC founders [Steve Coon](#) and Terry O'Leary.

Recently joined by principal [Mike McKeen](#), EPC also has five more apartment and mixed-use projects valued at a total of \$198 million in the planning phase. One will be in this area, and the others are proposed in Little Rock, Ark.; Omaha, Neb.; Denton, Texas; and Eagle, Colo.